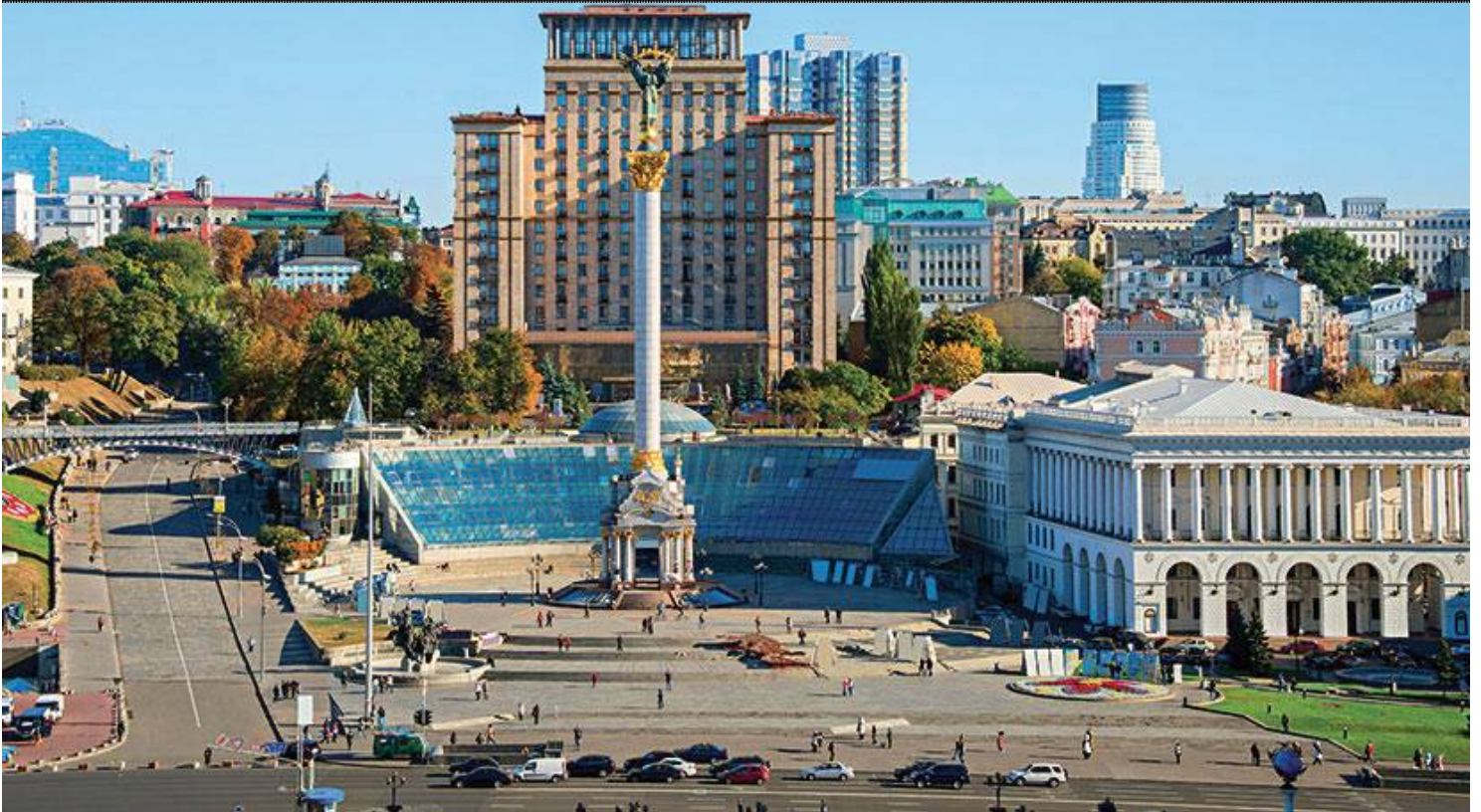


Sales and Marketing Development in France



Ukrainian companies

Representation of the Chamber of Commerce and Industry
of Ukraine in France

DNOE
Ducal, 10, Marina Baie des Anges
Avenue de la Batterie
06270 Villeneuve Loubet, France
+33 (0) 6 21 63 47 59
revutska.fr@gmail.com

Tetiana Revutska
Representative CCI of Ukraine
in French Republic

1. COMPANY INFORMATION / CONTACT INFORMATION

1.1. COMPANY INFORMATION

Company name	
Date of creation	
Company address	
SIRET	
Activity	
Market(s)	
Member of a group?	
Shareholding	
Number of employees	
Website	

1.2. CONTACT INFORMATION

	Primary Company Contact	Secondary Company Contact
Name		
Title		
E-mail		
Mobile Phone		
Direct line Phone		

- Product

What kind of product would you like to sell in France ?

- What quality certification(s) do you have or are you in the process of obtaining? If so, which stage are you in?

2. EXPORT EXPERIENCE

- Does the company have export experience?

YES

NO

- How do you usually organize your export distribution? Through an importer/distributor? Agent? etc

- Does the company have international offices?

YES

NO

If YES, what is the type and where?

Representative office:

Trade subsidiary:

Industrial subsidiary:

Other (precise):

- In order of importance, what are the current export countries?
- Export organization: Do you have an export manager? An export department? What is the composition, profile? Place in the company, distribution of tasks?
- What is the production capacity in percentage? What is the current load / capacity?
- What is your capacity to produce a specific product for a client? How much, how soon?

3. MARKETING MANAGEMENT

- Positioning, market share and image on the domestic market?

- What is the range of actual products? What developments? Especially for export?

4. OBJECTIVES OF DEVELOPMENT IN FRANCE

- What are your objectives in term of turn over on the French market? and in what timeframe (specify)?
- What type of customers are you targeting?
- Have you ever sold in France? if yes who were your customers?
- Have you ever had any potential contacts? Please specify

Please fill this specification and send it by email to revutska.fr@gmail.com

and enclose following documents:

Brochure of your company

Price list

Technical sheets of products

Pictures of your products/company/team